



**An ISO 9001 - 2015,
Data Center Company**

PRASA AT A GLANCE

Prasa is one of India's leading data center and mission-critical infrastructure solutions and service provider.

For over 29 years, Prasa is known for delivering innovative turnkey data center solutions that are **highly efficient, Scalable, economic and agile**. Right from providing consultancy to building, then managing and maintaining, and finally backing it up with resilient products and critical services, we do it all!

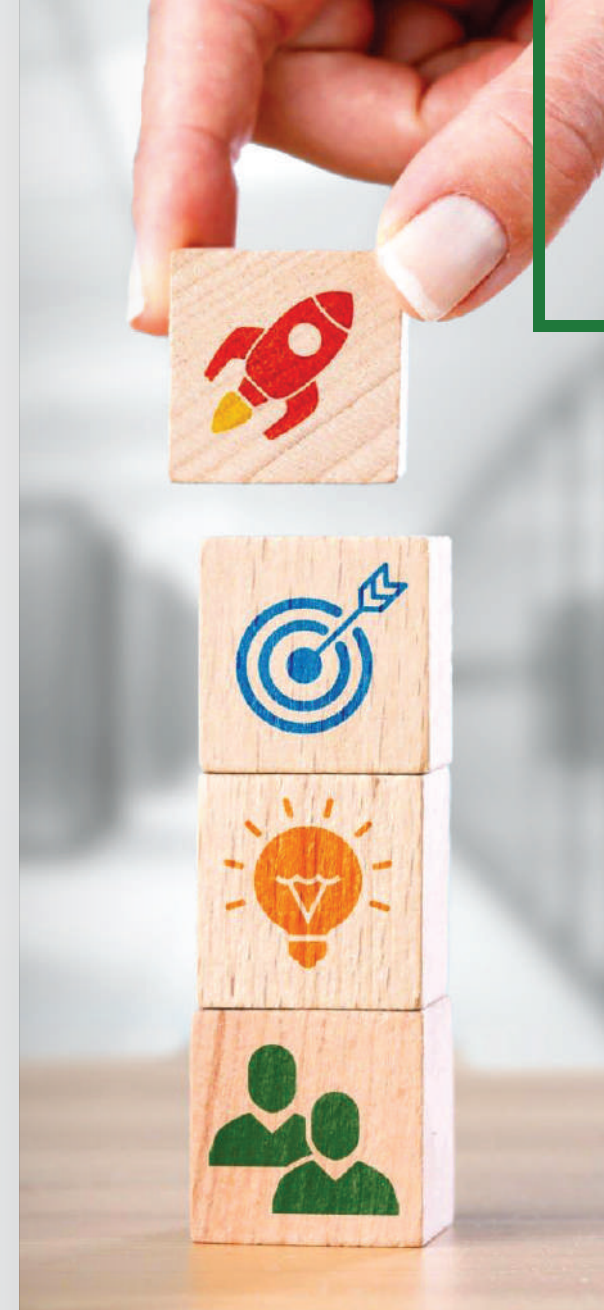
Established in the year 1994, Our in-depth knowledge & vast experience of more than 29 years in building data centers has helped us develop an in-house expertise over the data center skill-sets.

With a strong team of numerous **CDCP Certified professionals, PMP Certified Project Management Team**, designing & deploying multiple Data Centers, we at PRASA are not only helping customers build data centers, we are able to help them build the very foundation of their digital future!



What makes us one of the best data center solutions and services providers in India?

- Highly trained and experienced professionals
- Over 29 years of experience in the industry
- Prompt response and 24/7 support services
- Unique, customized solutions for your needs
- Agile, efficient, and cost-effective solutions
- Proficient technicians and specialists



COMPANY OVERVIEW

Having worked closely for over 29 years with a wide range of customers (from growing businesses to global enterprises, and government organizations), we have been able to procure indepth knowledge of the specific requirements regarding varied industry verticals. Our wealth of experience, forward-thinking ethos, and technology leadership has enabled us to generate immense expertise in understanding the exact need of the customer.

One of the most significant differentiators that separate Prasa from other mission critical infrastructure providers is the quality, creativity, and recognition to a solution that is designed by us for our customers. We're one of the elite data center partners of many leading global brands and have been consistently delivering success to various prestigious data center projects.

VISION:

Our aim is to be the premier provider of secure, scalable, and sustainable Data Center solutions that power the digital transformation of businesses worldwide. We are committed to delivering cutting-edge data center technologies and services that enable our customers to unlock the full potential of their data while ensuring the highest levels of reliability, performance, and efficiency.

MISSION:

At PRASA, our mission is to provide secure, reliable, and scalable infrastructure solutions to businesses of all sizes. We are committed to leveraging the latest technology and best practices to deliver customized solutions that meet our clients' unique needs. By providing a secure and stable platform for our customers' critical applications and data, we enable them to focus on their core business objectives and achieve their goals with confidence.

COMPANY LEGACY

Prasa has completed 29 successful years in the year 2023 and continuously progressing towards new accomplishments in the Data Center industry.



29+
Years in
Business



100+
Data Centers
Implemented



200+
Professional
Staff



5000+
Satisfied
Clients

Prasa

MILESTONES OF SUCCESS

Prasa's Inspiring footsteps towards a variety of achievements and the milestone of success it has reached today!



Mr. Prakash Burse
Incorporation of Prasa
Sales Pvt.Ltd.

1994



Mr. G. N. Attar
joined Prasa.

1994

Signed Business
Partnership
agreement with
TATA Liebert

1996

Won the award for the
best Service & Business
Partner (Non-Metro) for
Emerson, India

2003



• Mr. Mayuresh Kajwadkar joined Prasa.
• Won the award for the best Service
Partner (Non-Metro) for Emerson, India

2005



• Mr. Jay Burse
joined Prasa.
• Acquisition of
Vinsure Powertronics,
Mumbai (An existing
Emerson business
partner in Mumbai)

2007

Implemented India's
largest Data Center for
Supercomputers (For the
Ministry of Earth Sciences,
Govt. of India)

2018

1st HPC Data Center
Implemented for the
University of Pune (Center
for Modulation & Simulation
Department)

2015

Data Center implemented at the
highest geographical peak of
Gangtok, Sikkim (For an online
Lottery gaming Company)

2011

2008

1st Data Center
implemented for a
Bank in Pune.

2022

• Prasa Team Implemented
3 large Data Centers
Simultaneously at India's
largest Render Farm and
Reputed Stock Exchange.
• Deployment of
Pre-fabricated Container
Solution.



• Mr. Vinay Heda joined Prasa
• Robust order pipeline in DC design & build &
pre-fabricated container solution
• Close working with colocation DC customers

2023

**MORE
TO RUN!**

Strategic exclusive
partnership with
GRC, TX, USA.
The Liquid
Immersion Cooling
technology
leader for India &
Canada.

2019

2019

Prasa opens it's
1st overseas
office in the
capital of
Canada the city
of Ottawa.

2020

Prasa Team
Implemented
04 Data Center
Projects.
1. Siemens
2. IOCL
3. Mazagon Dock
Shipbuilders Ltd.
4. ACT Fibernet

2021

Prasa Team
Implemented
Two large Data
Center Projects
Simultaneously
in Bengaluru and
Mumbai in a Record
Time of 120 Day's

CORE TEAM

The Backbone of Our Vision,
Mission, and Commitment to You!



Mr. PRAKASH BURSE (Founder, Managing Director)

Prakash Burse founded Prasa Infocom & Power Solutions in the year 1994. He first started with a firm that provided power conditioning devices and CVT devices to budding businesses.

It's under Prakash Burse's valuable leadership and guidance that Prasa has achieved tremendous growth and crossed various milestones. It's his passion for electronic devices and data centers that transformed Prasa to stand as one of the leading competitors in the data center and mission critical infrastructure industry today.



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Mr. JAY BURSE (Chief Vision Officer, CDCP/CDCS)

Jay Burse joined Prasa in 2007, after completing his bachelor's education. He joined as a service engineer and has been working here for around 16 years now. With his monumental experience and expertise,, he won various accolades and is recognized for his innovative and pragmatic problem-solving approach on the global platform.

Knowing the ins & outs of various mission critical facilities, he has helped Prasa expand and reach great heights while inspiring & influencing a diverse workforce.



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Mr. G. N. ATTAR (Executive Director)

G. N. Attar has graced Prasa with his accompaniment since the very beginning of Prasa's existence. He joined as a Sales and Service Engineer in 1994 and has played a prominent contribution to the company's strategic direction and growth since then.

He has helped revolutionize Prasa's business model from year to year. After gaining the first data center order in 2008, he has successfully lead the implementation of 40+ data centers through Prasa's Kolhapur branch.



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Mr. MAYURESH KAJWADKAR (Chief Finance Officer)

Mayuresh Kajwadkar joined team Prasa in the year 2005 as an Accounts Assistant. With 18 years of rich experience in handling business accounts and finance for Prasa, he is now the head of Prasa's Finance Department and plays a lead role in all the company's business operations.



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Mr. VINAY HEDA (Director - DC Business)

Vinay Heda Joined PRASA in 2023, as a management team member and in capacity of Director to take on Data Center Business. He is an accomplished & experienced senior executive, with 16 years of successful career in Electrical & Automation industry and has credible experience in driving Sales, Business strategies, Marketing, Operations and Customer engagement.

At PRASA, Vinay is driving business growth, strategies and people engagement to enable quantum leap for organisation.



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EXPERTISE

Being one of the most reliable and efficient data center providers globally, we always strive to deliver the best quality solutions and services, to accomplish our goal, i.e., "Customer Satisfaction".

SOLUTIONS BY PRASA

Our main focus is to understand what our customers want and why, so we can leverage our expertise to provide them with exactly what is required through an optimum, cost-effective solution.

END-TO-END DATA CENTER PROJECT

Prasa has been one of the pioneers in mastering the art of building end-to-end data centers for a prestigious list of customers. We have been at the forefront of providing data center build solutions and specialize in it. The team of experts at Prasa is known to deliver innovative solutions that are highly efficient, scalable, and agile. Below is the diagram that explains how Prasa delivers quality keeping transparency and satisfaction at par.

DESIGN BUILD DATA CENTER EXPERTISE



TURNKEY

DATA CENTER SOLUTIONS

SERVER ROOM:

- 01. Server Racks
- 02. RDHX Panel
- 03. Precesion Air Cooling
- 04. Floor Mount PDU
- 05. Fire Suppresion System

TERRACE:

- 06. Chiller
- 07. Chilled water storage
- 08. Chiller Piping
- 09. Pump
- 10. Dry Cooler
- 11. Outdoor Condensor

BMS ROOM:

- 12. IBMS Rack
- 13. Video Wall

MECHANICAL GALLERY:

- 14. Novac Cylinder
- 15. Main LT Panel

UPS, BATTERY ROOM:

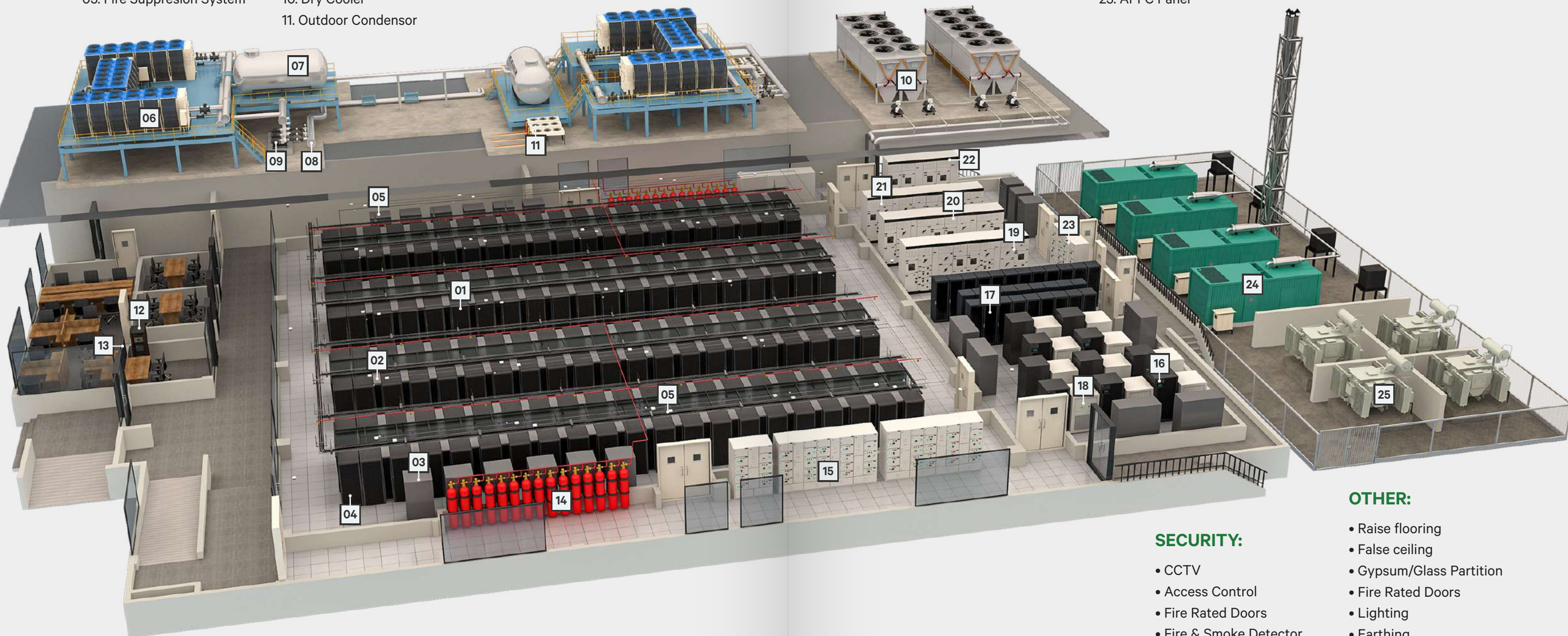
- 16. UPS
- 17. Li-ion Battery Racks
- 18. Isolation Transformer

ELECTRICAL ROOM:

- 19. Main Electrical Panel
- 20. UPS output Panel
- 21. DG Synch. Panel
- 22. LT Panel
- 23. APFC Panel

OUTSIDE:

- 24. DG set
- 25. Transformer



SECURITY:

- CCTV
- Access Control
- Fire Rated Doors
- Fire & Smoke Detector

OTHER:

- Raise flooring
- False ceiling
- Gypsum/Glass Partition
- Fire Rated Doors
- Lighting
- Earthing

EDGE CENTER-CONTAINERIZED DATA CENTER SOLUTIONS

In order to keep up with the fast-paced technological advancements, all things around us need modifications to work faster and more efficiently, and that too having it as compact as possible. And data centers are no different.

But, buying or upgrading a data center can be an arduous task for an organization due to some prominent factors like **PRICE, PLACE, PROGRESS**, which we call as **P3**.

Yes, these 3 elements play a vital role in the decision making of buying or even upgrading a data center for any organization, as these elements of P3 eventually impacts every organization and their business structure as a whole.

By **PRICE**, we mean the Budget; **PLACE** refers to the area/location (at your end or vice versa) where you want the product to be installed/delivered or

service to avail; And **PROGRESS** means if that product or service gets updated or upgraded keeping its quality intact, with the advancement of your business.

Prasa, with its significant 29+ years of experience in the data center industry, understands the intricacies of an organization and the criticalities of their business. Hence, Prasa focuses on all the elements of P3 to deliver the best possible data center solution to its customers and that is Prasa Containerized Data Center Solution.

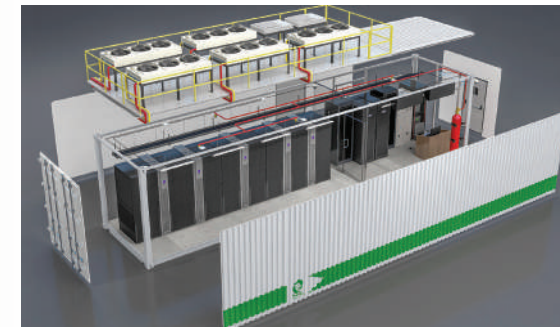
Prasa's containerized data center solutions are a viable alternative to traditional data center deployments for organizations of this millennial era. Our containerized data centers drive a company's growth with its following features.

Let deep dive on how Prasa containerized data center solution is considered best in the market and how it helps to grow a company and supports in maintaining your organization pace.

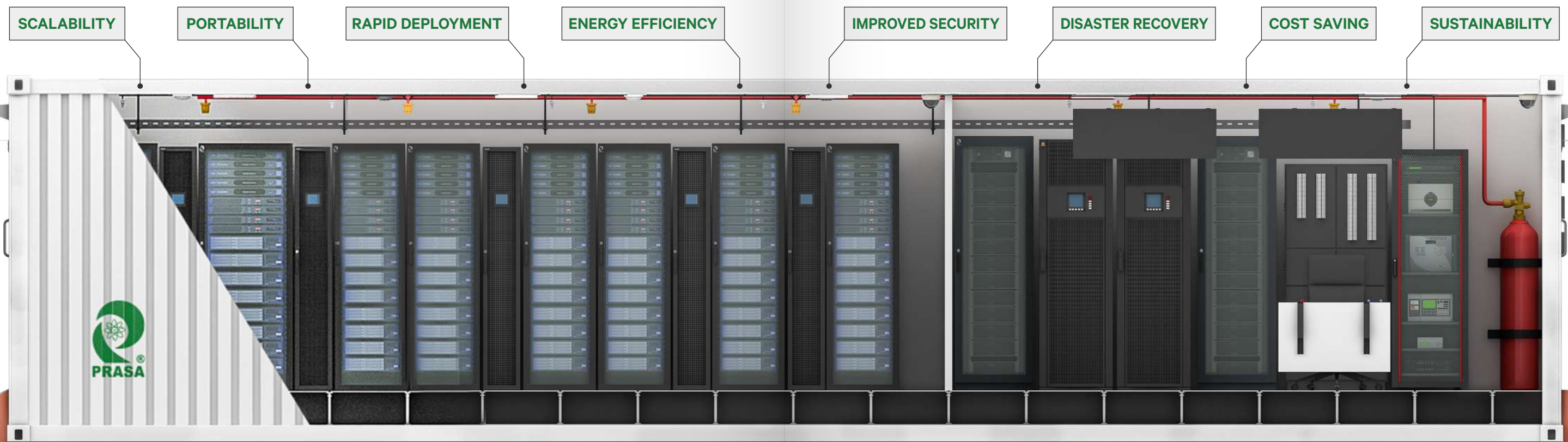
With our containerized data center solutions, we ensure quick deployment of prefabricated data centers that are compact, fast, efficient, and reliable. These data centers come in an all-in-one box that delivers unparalleled flexibility, energy efficiency, great cooling, scalable capacity and better PUE.

If you have very little or no space to dedicate to a data center in your organization, this is the best option for you. The containerized data centers that we provide are basically data centers in a box that

encapsulate integrated rack systems, power systems, cabling systems, cooling systems, fire-fight systems, and other prefabricated electrical and mechanical systems.



After discussing your requirements, we can implement it at your specified site at the earliest. The best part is that these are portable, so you can easily move them as per your requirements. We ensure that these data centers are thoroughly tested before delivery as well as after deployment by our skilled professionals. Our containerized data centers are designed in such a way that they can be expanded easily, horizontally or vertically, optimizing the required storage space.



SKID | MODULAR DATA CENTER SOLUTIONS



With Prasa's Skid or Modular Data Center Solutions, we provide pre-fabricated, yet customizable data centers that are easy to deploy. These data centers are pre-integrated with power, cooling, safety, and distribution systems, making them highly reliable, efficient, and scalable.

Following are the smart solutions that Prasa deliver partnering with Vertiv.



SMART ROW



SMART CLOSET

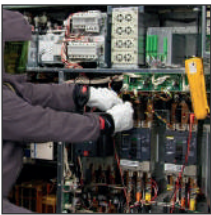


SMART CABINET



SMART AISLE

SERVICES BY PRASA

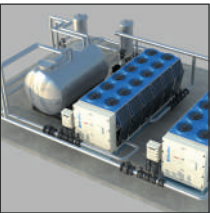


ELECTRICAL SYSTEMS

- UPS & Battery
- Transformers
- Main Low-Voltage Switch Board
- Distribution Boards
- Lighting Fixture & Control (Dimmer, Timer, Sensor, etc.)
- Emergency & Exit Lighting
- Wiring Device & Earthing
- Other Small Powers (Switches, Sockets, Outlets, Cable Connections, etc.)

MECHANICAL / COOLING SYSTEMS

- Drip / Drain Pans
- Chillers
- VFD-Variable Frequencies Drive
- Precision Air Conditioners
- Fan Coil Units (FCU) Plumbing, Drainage Duct
- Chillers, Pipe work Valves & Strainers
- Grills, Diffusers & Filters

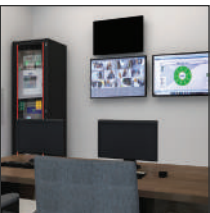


FIRE SERVICES

- Fm200 System / NOVEC 1230 Suppression System
- VESDA System
- Detectors, Alarm Bells & Buzzers
- Fire Extinguishers

MONITORING / IBMS / DCIM

- Environmental Monitoring System
- Surveillance System
- Water Leak Detection System
- Access Control System / Intruder Alarm System



DATA CENTER UPTIME SERVICES



Comprehensive maintenance services by Prasa to support your critical power and environmental infrastructure. We provide the resources to ensure your critical equipment/ systems are managed and maintained well, giving you the confidence that your company is receiving the optimum protection it needs from factors that threaten to halt your normal business operation.

As your business partner, we will manage all your facility-related vendors and give you access to:

- OEM Trained & Certified Engineers
- Extensive Technical Support Team
- 2 Hours of Guaranteed Response Time
- Emergency Call Escalation procedures
- Multi-tiered Spares Availability
- Standby Machines for Un-rectifiable machine failures

CONSULTANCY SERVICES

Prasa provides full-fledged data center consulting, engineering & designing services specializing in each of these verticals:



Site Selection



Structural Engineering



Mechanical Design & Engineering



Architecture



Plumbing & Fire Protection Systems Design



Networking



Security Systems Design



Operation & Maintenance



Electrical Design & Engineering

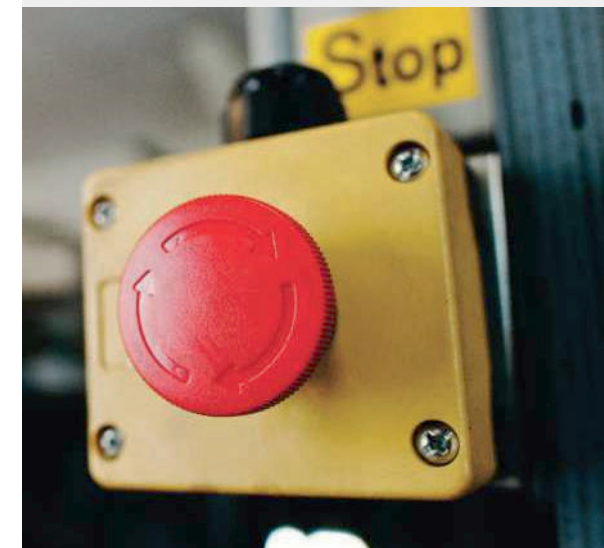
In addition, Prasa is extensively involved in the renovation and upgradation of existing data centers as well as the design of new facilities. In each case, we are instrumental in integrating innovative support infrastructure solutions including:

- Cable Pathway
- Access Control Systems
- KVM & Remote Access Systems
- Integrated Infrastructure Systems
- Battery Systems
- UPS & Power Distribution
- Computer Room Air Conditioning
- Network & Security Infrastructure
- Generator & ATS
- Server & Storage Systems
- CCTV & IP-Camera Systems
- Environmental Monitoring Systems
- Structured Cabling
- Cooling Distribution systems
- Racks, Cabinets & Accessories
- Cable Management
- Leak Detection Equipment
- NOC, Console & Technical Furniture

MISSION-CRITICAL EQUIPMENT SERVICES

Prasa's Electrical Reliability Services is an authorized Vertiv service provider with access to their OEM parts, technical support, and design engineering resources. With this expertise, Prasa provides solutions for Chloride, Custom Power, and other critical manufacturer's emergency power system. Prasa offers a wide variety of services to ensure these systems are performing properly and will support the critical load when power is interrupted.

- Startup and Commissioning Services
- Maintenance & Testing Services
- Life-Extension Services
- Battery Replacements
- Emergency Services



PQA & THERMOGRAPHY

The Power Quality Audit (PQA) is a service offered by the Prasa's technical support center that checks the reliability, efficiency, and safety of an organization's electrical system. It verifies the following aspects:

- The continuity of the power supply:
- The quality of the voltage
- Prasa's PQA final report provides you a complete picture of your electrical system's correct state of operation.

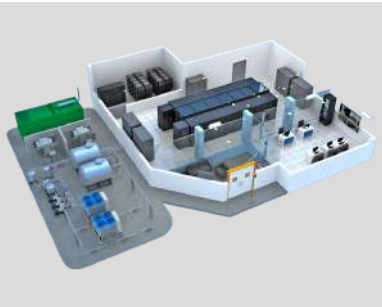


DATA CENTER MONITORING & FACILITY SERVICES

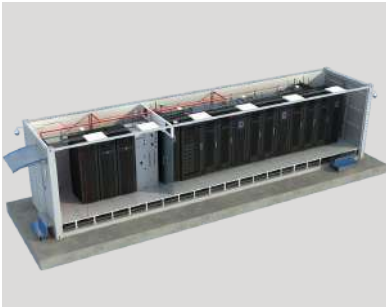
Prasa helps you take total control of your data center, simplify your operations and ensure higher reliability. With our data center monitoring solutions, we make sure that your current infrastructure is up and running at its best in terms of performance and energy efficiency in appropriate environmental conditions.

24/7 on-site facility management services.

BUSINESS UNITS OF PRASA



TurnKey Data Center
Build Solutions



Edge Center-Containerized
Data Center Solutions



Skid | Modular
Data Center Solutions



Data Center Monitoring
Solutions



Critical Power Infra
Solutions



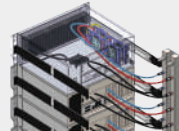
Service: • AMC
• Mission Critical Facilities
Management Services



Future Ready Cooling Technology Solutions



Liquid Immersion
Cooling Solutions (LIC)



Direct Contact
Liquid Cooling (DCLC)



Cool-IT

SECTORAL PRESENCE

At Prasa, we emphasize driving results. We have served hundreds of happy clients across various industries with our IT infrastructure and power solutions. A glance at few of the industry verticals we serve.



Colocation DC



Media & Entertainment



Education



Banking, Financial Services
& Insurance



Government & Public
Sector Units



Manufacturing &
Industrials



IT & ITES



Healthcare

CLIENTELE OF PRASA

A Glimpse of some of our esteemed Partners who Trust us to keep Their Critical Infrastructure ON!

BANKING , FINANCIAL SERVICES AND INSURANCE



GOVERNMENT & PUBLIC SECTOR UNITS



MANUFACTURING & INDUSTRIALS



PHARMA & HEALTHCARE



GE Healthcare



EDUCATION



IT & ITES



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